## **DRAFT FOR CLIENT REVIEW**

## **INVOICE**

\_\_\_\_\_1, 201\_\_\_

ABCDEF, LLC 15 Somewhere Street Irvine, CA \_\_\_\_\_ Attn: Ms. Judy GHI Mr. Thomas JKL

Client: ABCDEF, LLC

Matter(s): MNO, Laurie – Case No. 2006 CV XXXXX, Court of Common Pleas, \_\_\_\_\_ County, \_\_\_\_\_

FOR PROFESSIONAL SERVICES RENDERED from March 1, 201\_\_ through April 30, 201\_\_, including the following:

Review discovery responses and draft pleadings; communication to General Counsel; intraoffice conferences re. responses to discovery and effect of arbitration clause; intraoffice conference re. certain discovery responses; review and revise discovery responses; communication to General Counsel re. discovery responses; correspondence to Opposing Counsel re. status of response to discovery requests; attention to correspondence from General Counsel and Ms. GHI; intraoffice conference re. interrogatory responses; attention to response to discovery request; intraoffice conference re. discovery issues; correspondence to Ms. GHI and Chief Financial Officer; communication from Chief Financial Officer; communication to Chief Financial Officer; communication to Opposing Counsel; conference call with Ms. GHI and Chief Operating Officer; attention to various Motions; review correspondence and pleadings from Opposing Counsel; correspondence to Ms. GHI; telephone conference with Ms. GHI re. settlement offer; communication to Opposing Counsel; communication to Ms. GHI; intraoffice conference re. strategy on Plaintiff's Motions; review and assessment of Amended Complaint; identify exposure to Client; intraoffice conference; draft Answer to Amended Complaint, correspondence to Opposing Counsel, and response to Motions; telephone conference with Ms. GHI; draft revisions to correspondence to Opposing Counsel with responses to discovery; draft revisions to Answer to Amended Complaint; various intraoffice conferences on various issues raised by documents; revise Response to Motions; draft and modify Response to Amended Complaint and Motions; attention to correspondence from Ms. GHI; draft correspondence to Opposing Counsel; intraoffice telephone conference re. Answer and response; prepare final drafts of pleadings, etc. for filing; review and assess correspondence from Opposing Counsel; intraoffice conference re. Joint Order; prepare and revise Joint Order; communication to Opposing Counsel; correspondence to Opposing Counsel; communication to Ms. GHI; intraoffice conference re. Joint Order; telephone conference with Clerk of Courts; review correspondence from Opposing Counsel; correspondence to Ms. GHI; correspondence to Ms. GHI; coordinate correspondence to Opposing Counsel; telephone conference with Clerk

of Courts; telephone conference with Ms. GHI re. status and correspondence; communication to Ms. GHI; correspondence to Ms. GHI; review Order of Court; telephone conference with Opposing Counsel; communication to Ms. GHI; attention to correspondence from Opposing Counsel; correspondence to Ms. GHI and Chief Operating Officer; telephone conference with Ms. GHI re. status of case and settlement; telephone conference with Opposing Counsel re. settlement offer and status of settlement; and communication to Ms. GHI re. communication from Opposing Counsel and settlement decision status.

## AGREED VALUE OF SERVICES: \$ ?

SUBJECT TO THE CLIENT'S BUDGET AND SUBJECT TO THE CLIENT'S SENSE OF THE VALUE OF THE FIRM'S SERVICES, THE FIRM'S SUGGESTION AS TO THE VALUE OF THE FIRM'S SERVICES IS \$\_\_\_\_.00

THE FIRM RESPECTFULLY REQUESTS THAT, ABSENT A CALL TO THE FIRM, ANY INVOICE WITH AN "AGREED VALUE OF SERVICES" BE PAID WITHIN FIVE (5) BUSINESS DAYS.

Excerpts from The Firm Billing Policy:

1. A major goal of the Firm is to make sure that, exclusive of material disbursements, no Client pays a Firm invoice unless the invoice fits the Client's budget and unless the invoice represents the Client's determination of the value of the Firm's professional services. The Firm does not finalize any invoice until the Client has approved it in draft form.

Before the AGREED VALUE OF SERVICES is determined by the Client, the Firm proposes for the Client's review and consideration a SUGGESTED VALUE OF SERVICES. The SUGGESTED VALUE OF SERVICES, exclusive of material disbursements, is subject to the Client's budget and the Client's determination of the value of the Firm's professional services.

The AGREED VALUE OF SERVICES represents the agreement between the Firm and the Client as to the value of the Firm's professional services, exclusive of material disbursements. Because the Firm does not bill the Client based on time or disbursements, exclusive of material disbursements, the AGREED VALUE OF SERVICES involves no representation by the Firm as to the amount of time or disbursements involved with the Firm's professional services.

## ABCDEF, LLC Invoice: March 1, 201\_\_ through April 30, 201\_\_

2. The Firm does not bill for routine and non-substantial disbursements. For material disbursements, the Firm will either bill the Client for the material disbursements or request the Client to pay the material disbursements directly to the vendor.